





### **Food and Accommodation**

Food will be provided for breakfast and lunch. Please let us know if one of your student has any food intolerance so that we can make arrangements.

We guarantee 4 nights in a Youth Hostel in Paris. Upon receipt of the registration form, we will provide full information on the Youth Hostel that will accommodate the students.

#### IMPORTANT NOTE

Accommodation will be taken for the students only for the duration of the business week (from Monday night to Thursday night). Any student who would like to arrive earlier in Paris or to stay longer would have to take care of his own accommodation.

#### **Participation conditions**

**Registration deadline:** 1<sup>st</sup> October, 2019

Cost of participation: € 235 per student

Food will be provided for breakfast and lunch. Please let us know if one of your student has any food intolerance so that we can make arrangements.

# **Contact details**

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Business and Administration

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WINTER BUSINESS WEEK November 25<sup>th</sup> to 29<sup>h</sup>, 2019

# **International Economy Simulation Game**



Creation and management of a multinational Company selling robotic appliances using an internet simulation program

# WINTER BUSINESS WEEK



## **Objectives**

- Emphasizing the capacity to run a multinational company and make the appropriate decisions
- Implementing managing skills related to the macroeconomic environment and the understanding
  of its mechanisms
- Developping written and oral corporate communication skills

## **Case study**

#### Part 1 : Creation of the company

The creation of the firm implies initial decisions that will determine the future performance of the company.

 $\rightarrow$  Work on documents and discussion inside every group to choose the initial parameters of the company (products, sales areas, number and location of the factories, etc.)

#### Part 2 : Management of the company

The company will be managed through a series of decisions taking into account the results of the company, the position of its competitors and the international environment.

- $\rightarrow$  Work on the international environment and the competitors attitude
- $\rightarrow$  Analysis of the results of the company
- $\rightarrow$  Preparation of the appropriate decisions

#### Part 3 : Corporate communication

Every company needs to issue some information to the public and the investors.

- $\rightarrow$  Work on the CEO's biography
- $\rightarrow$  Choice of a motto and of some elements of identity for the company and its products
- ightarrow Preparation of a few press releases
- ightarrow Web design: building a website for the company



## Work in international teams

In order to experience how it is to work with different cultures and in English, students will be split in groups of 7 to 8 participants coming from various countries. The lecturers in charge of the business game will help the groups.



## **Provisional schedule**

| Monday<br>25 <sup>th</sup> November    | 13.00 to 17.00             | Arrival of the participants<br>Presentation of the week and beginning of the game<br>The students present their schools |
|--|----------------------------|---|
| Tuesday<br>26 <sup>th</sup> November   | 09.00 to 12.00             | Business game   |
|  | 13.30 to 17.00             | Business game   |
| Wednesday<br>27 <sup>th</sup> November | 09.00 to 12.00             | Business game   |
|  | 14.00 to 17.00<br>At night | Visit of Paris<br>Boat trip along the Seine   |
| Thursday<br>28 <sup>th</sup> November  | 09.00 to 12.00             | Preparation of the presentations  |
|  | 12.00 to 14.00             | Food from around the world  |
|  | 14.00 to 17.00             | Oral presentations  |
| Friday<br>29 <sup>th</sup> November    | 09.30 to 12.00             | Conclusion of the week.<br>Prize giving ceremony  |

# **BUSINESS AND ADMINISTRATION**

## WINTER BUSINESS WEEK