



### **Food and Accommodation**

Food will be provided for breakfast and lunch. Please let us know if one of your student has any food intolerance so that we can make arrangements.

We guarantee 4 nights in a Youth Hostel in Paris. Upon receipt of the registration form, we will provide full information on the Youth Hostel that will accommodate the students.

### IMPORTANT NOTE

Accommodation will be taken for the students only for the duration of the business week (from Monday night to Thursday night). Any student who would like to arrive earlier in Paris or to stay longer would have to take care of his own accommodation.

## **Participation conditions**

**Registration deadline:** 5<sup>th</sup> January, 2019 **Cost of participation:** € 235 per student.

## **Contact details**

### Alexandra Chevalier

International Relations Assistant ri.iutsd@univ-paris13.fr +33 (0) 149 406 280

### **Sylvie Benoit**

Business Weeks Organisation sylvie.benoit@univ-paris13.fr + 33 (0) 687 469 735

### Saint-Denis University Institute of Technology

**Business and Administration** 

Place du 8 mai 1945 93206 Saint Denis Cedex, France

www.iutsd.univ-paris13.fr

# SPRING BUSINESS WEEK March 11<sup>th</sup> to 15<sup>th</sup>, 2019

# **Change Management** and Crisis Resolution



Analysis of a managerial situation in a Media Library facing a reorganisation Work on crisis resolution, budgets and negotiation



## **Objectives**

- Developing written and oral communication skills
- Emphasizing the capacity to analyse a managerial situation with conflict issues
- Implementing accounting skills related to budgets

## **Case study**

### Part 1: Analysis of a managerial situation

The various problems induced by a reorganisation inside the Media Library.

- $\rightarrow$  Work on documents and dialogues to elaborate a synthesis on the situation.
- $\rightarrow$  Oral report of this analysis.

### Part 2: Crisis resolution

The organization of a meeting aiming to solve the problems previously detected.

- → Work on the internal note inviting the staff to the meeting
- ightarrow Preparation of the speech to be delivered by the manager in order to motivate the staff
- $\rightarrow$  Preparation of the material conditions for the meeting

### Part 3: Budgets elaboration and negotiation

The reorganization will induce investments and budgets have to be prepared.

- ightarrow Calculations to prepare a grant request.
- ightarrow Negotiation, during a meeting, to defend the elements of a budget
- → Preparation of a provisional income statement



### Work in international teams

In order to experience how it is to work with different cultures and in English, students will be split in groups of 7 to 8 participants coming from various countries. The lecturers in charge of the business game will help the groups.



### **Provisional schedule**

Monday 11 <sup>th</sup> March	14.00 to 17.00	Arrival of the participants Presentation of the week and beginning of the game The students present their schools
Tuesday 12 <sup>th</sup> March	09.30 to 12.00	Business game
	13.30 to 17.00	Business game
Wednesday 13 <sup>th</sup> March	09.30 to 12.00	Business game
	14.00 to 18.00	Boat trip along the Seine Visit of Paris
Thursday 14 <sup>th</sup> March	09.30 to 12.00	Preparation of the presentations
	12.00 to 14.00	Food from around the world
	14.00 to 17.00	Oral presentations
Friday 15 <sup>tn</sup> March	10.00 to 12.00	Conclusion of the week Prize giving ceremony