# 8. LABOUR AND WAGES



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## LABOUR

- is one of the factors of production
- is a human activity carried out to earn money
- are all manual and intellectual activities in production
- is a specific kind of good
- can be sold and bought on the labour market



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# LABOUR MARKET

• is where the demand for labour meets supply

### Households offer labour

 a labourer sells their labour as a factor of production and asks wages for it

#### • A firm can offer wages

labour demand



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## LABOUR CODE

 is a nationwide set of directions which governs the relations between employers and employees

#### Some parts:

- Employment start, duration and end
- Working hours, working overtime
- Wages and sick pay
- Working conditions
- Job disputes



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 is a work reward which depends on the contribution to an organisation

- has different forms:
  - Wages payment by result, work-measured scheme
  - Salaries time pay, depends on working time, usually agreed as a fixed monthly remuneration (officers, doctors, teachers)
  - Bonuses remuneration for extra work, good results, higher profit share



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# PAY SYSTEM

consists of:

- Basic rate scheme job-based, grade structure
- Incentive scheme
  - Bonuses
  - Commissions on sales
  - Profit share
- Additional payments
  - Non-contributory pension scheme
  - Benefits such as cars, life insurance, refunds



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### **GROSS AND NET PAY**

- Gross pay is made up of
  - Basic pay
  - Incentive money
  - Additional payments

- Net pay = gross pay with deductions
  - Health insurance
  - Income tax
  - Payments into state pension scheme



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## **EMPLOYEES AND ENTREPRENEUERS**

Employees are paid within the system mentioned above

- Entrepreneurs' pay
  - Depends on their economic results
  - Health and social insurance is deducted
  - Basic payments are strictly done regardless of income



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### **REAL AND NOMINAL PAY**

- **Real pay** is monetary income in relation to inflation and price changes
- Nominal pay represents monetary income regardless of inflation and price changes, it is the amount of money people receive as a salary or business profit



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## CONTRACT OF EMPLOYMENT

- is a written statement of employment
- can be changed upon agreement between both parties
- Compulsory parts:
  - Job title
  - Place of work
  - Rate of pay or reference to other document such as Collective Agreement
  - Probationary period
  - Fixed-term or open-ended contract
  - Working hours



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